

Make 2025 the last year you work weekends closing payroll



"We used to have God knows how many spreadsheets. Now, we have one unified system that helps finance and sales finally speak the same language."



Linsay Miller
Vice President of
Revenue
Operations



"Are we running the business, or is the business running us? This gives us the chance to flip the script."



Marnie Teich
Director, Finance
Transformation



"One of our finance managers spent 20% of her year just calculating commissions. That's time we'll get back with infinitySPM."



Allyson Kaufmann
Senior Director,
FP&A



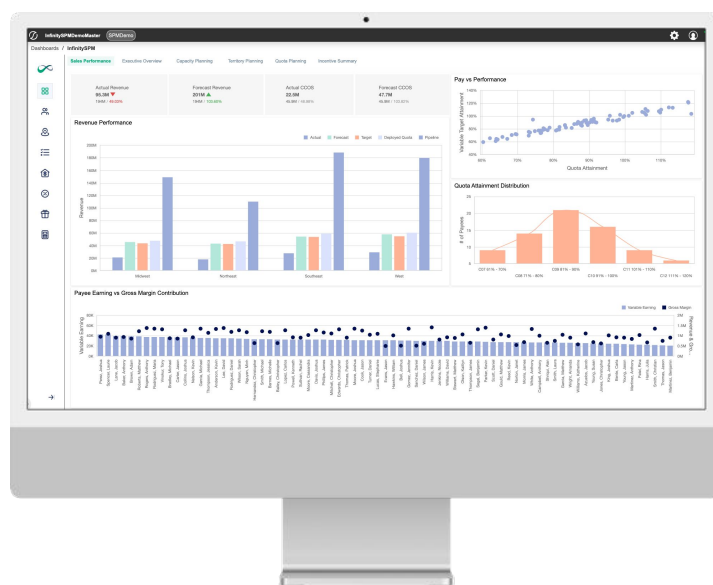
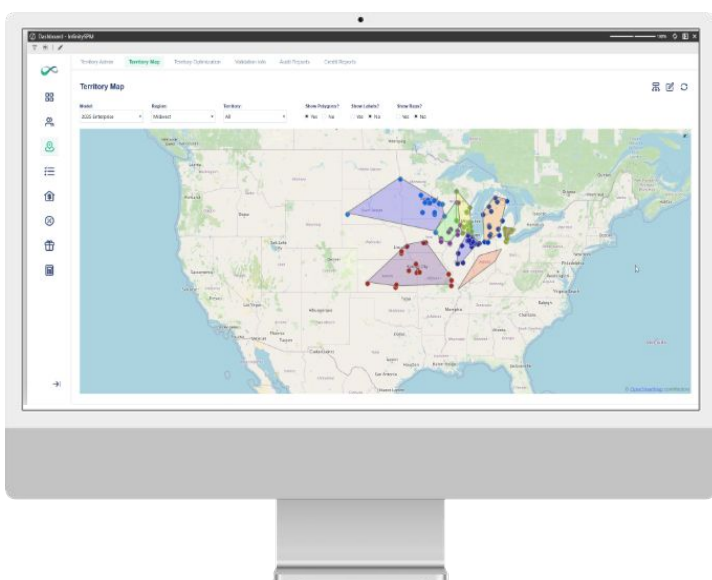
Great for Finance, Great for Sales

	Sales & Revenue Planning	Incentive Compensation
FINANCE	→ Confident AOP Planning	→ Automated Commission Calculations
	→ Transparent Revenue Insights	→ Spend Visibility
	→ No More Excel Chaos	→ Error-Free Payouts
SALES	→ Align Market Opportunity to Sales Resources	→ Motivating incentives Aligned to Strategic Objectives
	→ Motivate & Retain Your Top Sales Talent	→ Trusted, Timely Payouts
	→ Agile GTM Teams	→ No More Shadow Accounting



Unified Sales Planning

- **End-to-End Alignment:** Link the top-down annual operating plan with the bottom-up sales plan to ensure that every team operates with a unified vision.
- **Data-Rich Insights:** Leverage financial, operational, and sales data from a centralized platform to enhance visibility, make more informed decisions, and refine plans in real-time.
- **Simplify Cross-Functional Workflows:** Seamlessly connect sales planning with corporate performance management, eliminating data silos and reducing manual handoffs.



Revenue Excellence

- **Territory Optimization & Quota Setting:** Optimize territories for balanced opportunities and set data-driven quotas aligned with market trends and business goals.
- **Account Segmentation & Scoring:** Use advanced scoring models to prioritize high-value accounts and adjust go-to-market strategies in real-time.
- **Performance Accountability:** Drive transparency and ownership by comparing sales forecasts to actuals, with clear visibility into top and bottom performers

Optimized Incentives

- **Automate Commission Calculations:** Enhance the accuracy of commission accruals and actuals while eliminating errors and delays through automated, rules-based commission and bonus processing — all as part of your financial close process.
- **Flexible Compensation Design:** Create flexible, date-effective incentive plans that enable organizations to align with business objectives and quickly adapt to evolving market conditions.
- **Performance Visibility:** Empower sales teams with timely, mobile access to earnings details and performance metrics through drillable incentive statements and interactive dashboards.

